

COMTEL i PROFILE



An informational Application Profile

COMMUNICATIONS CHALLENGES

Flash Flo Manufacturing is a complete source for machining and tooling, from prototypes to production. Flash Flo's primary challenges were related to the fact that it operated off of an older model telephone system that lacked many of today's common features. Being able to see Caller ID, and to have voice mails forwarded to one's email helped to streamline everyday communications.

PREVIOUS ENVIRONMENT

Flash Flo is a small shop with a team of dedicated staff. The prior phone service was basic in every way, and the system had grown old.

SOLUTIONS BRIEF

Comtel helped Flash Flo by bringing new Hosted VoIP service. While the solution enabled Flash Flo to maintain the same personal service its customers were used to, added capabilities like full displays, Caller ID, wireless accessories, and external paging have proven to be very useful.

THE CUSTOMER VIEW

Lawrence J. Speiser, President

"Comtel: Great People, Great Service, Great Products!"

COMTEL

**750 Ensminger Road Tonawanda, NY 14150
(716) 874-5500**

CUSTOMER:
FLASH FLO MFG.
BUFFALO, NY

SOLUTION:

- Comtel Hosted VoIP
- Unified Messaging
- Wireless Accessories

PROFILE:

Flash Flo is a WNY-based machining and tooling company. Featuring skilled staff, state of the art equipment and world class manufacturing, Flash Flo is able to meet exacting standards. The firm has been in business for over 15 years in Buffalo.

WIN-RESULTS:

- New Technology
- Eliminate phone lines
- Low cost usage
- Integration of existing paging system, cable

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